

# COMMUNIQUÉ DE PRESSE



EURAZEO.COM

PARIS, NOVEMBER 18, 2016

## Investor Day

### BUILDING GROWTH FOR EURAZEO AND ITS PORTFOLIO'S COMPANIES

Eurazeo has organized today its Investor Day focused on the various levers activated to ensure its future growth and that of its portfolio's companies. Three major topics : internationalization, investment in companies with strong transformation and growth potential and the creation of new international groups from carve-outs.

On this occasion, **Patrick Sayer**, Chief Executive Officer of Eurazeo stated: *"Eurazeo is so much more than an investment portfolio. Its value is created each day by the ability to continually identify new investment opportunities and accelerate the growth and performance of our companies based on the chemistry of transformations we impulse – and all this with one differentiating factor, our special relationship with time and particularly the long term."*

**Virginie Morgon**, Deputy CEO of Eurazeo, introduced the session on international expansion, by recalling the momentum initiated in recent years: *"Our internationalization has only one aim: widen the range of possibilities as much as possible, seize additional opportunities both for Eurazeo and our companies and thereby create greater value for our shareholders. A broader international reach means both more choice and therefore even greater selectivity for our investment decisions, support for our companies in major markets and expansion of exit options on disposals."*

To demonstrate this dynamism, **Eddie Chen**, Managing Director, Head of Eurazeo China based in Shanghai and **Marcos Grasso**, Senior Advisor, Head of Eurazeo South America, presented key trends and growth potential for their respective markets and then discussed completed and current projects between their two offices and Eurazeo companies. Virginie Morgon presented the activity of the new office in New York, which already counts five investors and two senior advisors, highlighting the depth of this market and the stand-out advantages Eurazeo enjoys here.

**Marc Frappier**, Managing Partner and Head of Eurazeo Capital, highlighted the intense activity of Eurazeo teams in recent months, in terms of investment and search for growth. Some four acquisitions have been completed in 2016. The management of new entrants into the Eurazeo portfolio presented their companies and their growth fundamentals. Novacap set out its aim to become a leader in pharmaceutical chemicals in the mid-term. In the nursery sector, Les Petits Chaperons Rouges presented its growth levers based on the opening of 40 nurseries annually on average, targeted acquisitions in the highly fragmented French market, tangible development prospects in Europe and potentially further afield as well as the development of parenting support digital services. LPCR aims to double in size in the mid long-term. Fintrax, the leader in tax-free tourism operating at the crossroads of three sectors well-known to Eurazeo - tourism, luxury goods and payment services - presented its international expansion, product innovation and digitalization initiatives. Finally, Orolia, a Eurazeo PME investment specializing in highly reliable positioning and timing systems, focused on growth levers, driven by the development of solutions facilitating increasingly rapid data exchange as required by sectors such as the financial markets.

Finally, Virginie Morgon presented the last topic of the day devoted to Carve-outs. This new investment area shows great promise and will further distinguish Eurazeo. Based on this new type of investment model, the idea is to create independent groups in order to develop champions of an international scale by activating a twofold growth lever. First, internally, by providing these groups with solid resources, particularly in terms of management quality, and undertaking the necessary investments (marketing, IT, etc.) to inject new growth momentum. Second, by molding these companies into prominent global players, to create veritable consolidation centers in their relevant sectors. Three transactions of this type were carried out in 2016: Sommet Education in the area of education, Grape Hospitality in the hotel sector and CPK, the future company being created to develop the confectionery and chocolate brands that will be purchased from Mondelēz International Group. A roundtable including the managers of Grape Hospitality and CPK highlighted the similar aspects of the Carve-outs conducted by Eurazeo: sectors and companies with high-growth potential, high-quality assets that were previously not part of the core business, and significant involvement of Eurazeo's multidisciplinary internal teams providing support to assist in this complex process.

**Philippe Audouin**, Chief Financial Officer and Member of the Executive Board, concluded the day by underlining: *“We are convinced that conquering these new horizons is crucial to maintaining the first-class performance that has marked our past. These new frontiers, together with our unified team and the day-to-day achievements of the partnerships forged with company management, are key to what sets us apart.”*

A webcast of this event will be available from November 21, 2016 on the Eurazeo website: [www.eurazeo.com](http://www.eurazeo.com).

## About Eurazeo

- > With a diversified portfolio of 5 billion euros in assets, Eurazeo is one of the leading listed investment companies in Europe. Its purpose and mission is to identify, accelerate and enhance the transformation potential of the companies in which it invests. The Company covers most private equity segments through its four business divisions – Eurazeo Capital, Eurazeo Croissance, Eurazeo PME and Eurazeo Patrimoine. Its solid institutional and family shareholder base, robust financial structure free of structural debt, and flexible investment horizon enable Eurazeo to support its companies over the long term. Eurazeo is notably either a majority or key shareholder in AccorHotels, ANF Immobilier, Asmodee, CIFA, Desigual, Elis, Europcar, Fintrax, Grape Hospitality, Les Petits Chaperons Rouges, Moncler, Neovia, Novacap, Sommet Education and smaller companies, including the investments of Eurazeo PME and Eurazeo Croissance.
- > Eurazeo is listed on Euronext Paris.
- > ISIN: FR0000121121 - Bloomberg: RF FP - Reuters: EURA.PA

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**Eurazeo Financial timetable**

March 17, 2017

Investor Day in Paris

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