

PARIS, 26 JUNE 2014

## Three acquisitions for Cap Vert Finance, alongside Eurazeo PME: Aditia Lease, Digital Computer Services and Phoenix Services

**With the support of Eurazeo PME, its majority shareholder since July 2013, Cap Vert Finance has accelerated its development by integrating, within seven months, three companies that strengthen its position as the European leader in computer recycling through life-cycle-management of IT infrastructures.**

Cap Vert Finance, a French group specialising in maintenance, repair and operations (MRO) of fleets of servers, critical IT storage and networking equipment, today announces the acquisition of **Aditia Lease**, an IT equipment leasing company specialising in SMEs and SMLs. Established in 2003, Aditia Lease is independent of manufacturers, distributors and banks. In addition to leasing equipment through tailored contracts, Aditia Lease also offers a full range of related services, such as advisory on fleet choice, deployment of financed equipment, and on-site and remote infrastructure management. The French company, which generated revenues of €13.5m in the year ending June 2013, will double Cap Vert Finance's fleet of servers under management and unlock synergies with AS Lease, a subsidiary that leases IT equipment to major clients to help them reduce their carbon footprint. Aditia Lease managers are fully on board for this project and will take out an equity interest in Cap Vert Finance.

In March 2014, Cap Vert Finance acquired the Italian company DCS **Digital Computer Service**, a specialist in on-site technical assistance, MRO, and server and network management. The Milan-based company generated €3.3m in revenues in 2013 and covers all of Italy with customers such as HP and IBM. The company offers strong international development potential, as well as synergies with Cap Vert Finance's activities in Italy.

In November 2013, Cap Vert Finance acquired the business goodwill of the French company Phoenix IT Services and on that occasion set up **Phoenix Services**, an IT maintenance subsidiary that will accelerate Cap Vert Finance's expansion in MRO in France by broadening its customer portfolio and enhancing its French market

coverage. Phoenix Services generated €3m in revenues in 2013 and also offers the prospect of numerous synergies.

With the fully self-financed acquisitions of Aditia Lease, Digital Computer Service and Phoenix Services, Cap Vert Finance is accelerating its growth both in France, by broadening its expertise and customer base, and internationally, with new direct locations in Italy. The group is now positioned in more than 100 countries, with more than 230 employees. Cap Vert Finance's consolidated revenues come to more than €85m.

Guided by Eurazeo PME, Cap Vert Finance aims to become a player in the circular economy through an offer of financing and maintenance featuring traceability of equipment from its very first use until its full end-of-life recycling. Cap Vert Finance also aims within three years to become a benchmark EMEA player in recycling and MRO of IT and electronics products.

**Olivier Millet, Chairman of Eurazeo PME's Executive Board:** *"These three acquisitions finalised less than one year after the start of our partnership with the Cap Vert Finance management team, show our shared determination to begin now to accelerate the group's growth. As with other companies in our portfolio, we are sticking to our professional shareholder role with Cap Vert Finance – i.e., guiding solid French SMEs in their transformation into globalised mid-sized players."*

**Bruno Demolin, Chairman of Cap Vert Finance's Executive Board:** *"We are very happy to announce these three acquisitions, which broaden our offer of services and expand our international footprint, while preserving the consistency of our skillset. These acquisitions illustrate the ambition that we share with our core shareholder, Eurazeo PME – to grow by broadening our range and expanding our geographical footprint."*

**Fabrice Pouzaud, Chairman of AS Lease:** *"The acquisition of Aditia Lease puts us on the path to achieving our ambition of acquiring critical mass on the market for technical and financial management of systems and network infrastructures. This high-value-added business is a good fit for Cap Vert Finance's other activities and provides further backing to the Group's circular economy approach."*

## > ABOUT EURAZEO PME

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Eurazeo PME is an investment firm and the subsidiary of Eurazeo that is dedicated to majority investments in profitable French SMEs with an enterprise value of less than €200 million.

Eurazeo PME acts as a long-term shareholder, providing its portfolio companies with all the financial, human and organisational resources they need for a sustained transformation. With an investment horizon generally ranging from 5 to 10 years, it guides its portfolio companies in creating sustained and responsible growth. This commitment is formalised and deployed through a CSR (Corporate Social Responsibility) policy.

## > ABOUT CAP VERT FINANCE

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Cap Vert Finance is a French company specialising in life-cycle management of IT infrastructures through a full offer of services ranging from adjustable leases of new equipment to MRO to end-of-contract remarketing of equipment and its components. Its 230 employees, of whom more than 75% are engineers, are on call 24 hours a day, seven days a week for all client facilities, in order to guarantee seamless operations and high-quality functioning for users through an approach that includes environmental protection and sustainable development. CVF generates one third of its revenues internationally through 11 foreign subsidiaries and offers services in more than 100 countries worldwide. Its consolidated revenues are close to €85m.

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To find out more, please go to: [www.eurazeo-pme.com](http://www.eurazeo-pme.com)