

## Eurazeo PME achieved a very strong performance in the first half of 2013 with a significant rotation of its portfolio: three acquisitions and two divestments €220 million consolidated revenue, +7% at constant consolidation scope

Paris, 4 September 2013 - Since 1 January 2013, Eurazeo PME has rotated its portfolio aggressively, with three acquisitions in high-growth sectors accounting for total investment of almost €90m, and two successfully completed sales.

On March 2013, Eurazeo PME acquired a 54% investment in Idéal Résidences, a group of medical, social and healthcare facilities (five nursing homes and a follow-up care clinic), followed, in July 2013 by a 57% investment in the Cap Vert Finance group, the European leader in IT infrastructure lifecycle management, and of 90% investment of Péters Surgical, a French group specializing in the design, manufacture and distribution of single-use medical devices for operating rooms.

Eurazeo PME also sold two investments in the first half of 2013: the first, The Flexitallic Group, the global manufacturing leader in sealing solutions and products for the energy production sector, was sold for a value of €450 million. It is a perfect illustration of Eurazeo PME's value creation based on a long-term strategy with sales proceeds of €145 million (26% above the published NAV as of December 31, 2012), an IRR of 28% and a multiple of 2.9x its initial investment over a seven year period. Eurazeo PME confirmed its commitment to, and confidence in, The Flexitallic Group by reinvesting €10 million in its share capital. The second sale is its minority investment in BFR Groupe, a company held since February 2007.

As of 30 June 2013, the portfolio was worth 279 million euros vs. 227 million euros on 31 December 2012, hence a 23% increase during the semester. This increase is due to the remarking of The Flexitallic Group to its sale price (in July 2013) and to the investment in Idéal Résidences.

Eurazeo PME consolidated revenue for H1 2013 is €220 million, compared with €218 million in H1 2012, representing an increase of 1% on a reported basis and 7% on a restated basis. Revenue growth is driven by The Flexitallic Group (+21% on a reported basis) which enjoyed good activity levels in France and the United States. Dessange International also enjoyed increased activity, with new hair salons opened during the half-year and continued to integrate its operations in the United States. The Léon de Bruxelles group opened three new restaurants, with one based on the new "Léon de B" concept, bringing the total number to 72.

Investment EBITDA totalled €34.8 million, down 7% on a reported basis and 2% on a comparable basis, due mainly to a decline in revenues at Léon de Bruxelles.

Olivier Millet, Chairman of the Eurazeo PME Executive Board, stated: "We had a good first half, with a very skilful rotation of our portfolio and strong performances by our equity holdings. In particular, we are very pleased to have become a majority shareholder in three new companies with very promising growth prospects and to have sold The Flexitallic Group on good terms. This is a company that we have accompanied for seven years. This deal demonstrates our role in the process of transforming our small companies into international mid-sized ones."











Eurazeo PME is an investment firm and subsidiary of Eurazeo dedicated to majority investments in French SMEs with an enterprise value of less than €200 million.

Eurazeo PME acts as a long-term shareholder, providing its portfolio companies with all the financial, human and organisational resources they need for a durable transformation. With an investment horizon generally ranging from 5 to 10 years, it guides its portfolio companies in creating sustained and, hence, responsible growth. This commitment is formalised and deployed through a CSR (Corporate Social Responsibility) policy.

Eurazeo PME is a shareholder in nine soundly positioned companies, strengthened with experienced management teams: Dessange International, Léon de Bruxelles, Cap Vert Finance, Péters Surgical, Idéal Résidences, The Flexitallic Group, Gault&Frémont, IMV Technologies and Fondis Bioritech.

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